



# Boost Your Sales Team's Productivity with Sales iBoT from Perpetuuiti's Plug-and-Play iBoT Store

Create, Change & Update Sales Orders Automatically

© 2023 - 2024 PERPETUUITI. All Rights Reserved



The Sales iBoT from Perpetuuiti takes the burden off of the sales people. The iBoT takes care of the standardized tasks of creating and changing sales orders by logging into the SAP sales module.

The Sales iBoT reads inputs from the Web/excel/any other text formats. The cells of the sheet may have mandatory fields to get data from the users. The input updated in the spread sheet is accessed by the iBoT for further data processing. The Sales iBoT then logs into SAP sales module for creating the sales order or changing the sales order. Post the successful update of the data, the confirmation is saved in any format of the output/another excel sheet for local administrator's reference. This iBoT is designed to work for any authorized SAP user to create sales order in SAP using SAP GUI Script.

## How is Perpetuuiti's Sales iBoT Unique in the Market?

Manual tasks and information silos that slow responsiveness won't cut it with today's customers, who expect a fast and seamless customer experience. By smartly automating manual tasks such as creating and changing sales orders, at a fraction of the human equivalent, Sales iBoT can deliver an immediate cost saving of 60-80% and free up your sales reps. for more value-added tasks and selling.



Al-powered Automation Solution



Reusable Solution to Cater to Most of the Users



Easy Integration with Existing Systems to Get Going in Days



Scalable and Efficient Automation Solution



Unparalleled Security with End-to-End Encryption



Ease of Use & Configuration Without Technical Support



# Tasks to Automate with the Sales iBoT

Automation of SAP Login



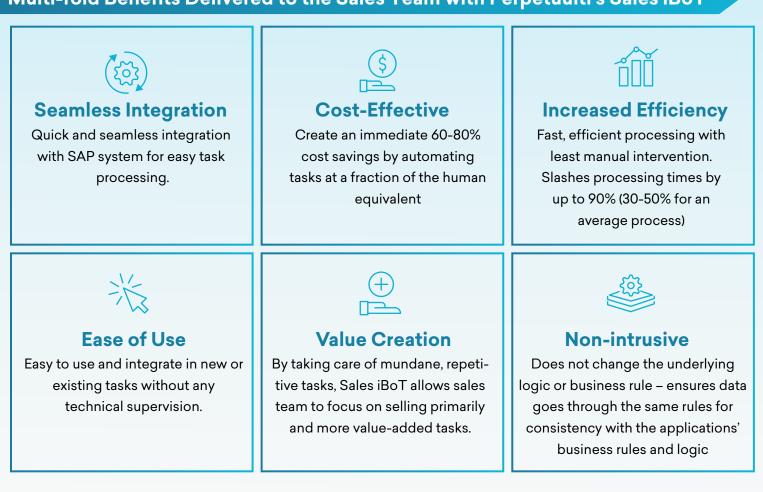
**Creating Sales Orders** 



Changing sales Orders

Saving the Status in Output Excel Sheet

## Multi-fold Benefits Delivered to the Sales Team with Perpetuuiti's Sales iBoT



#### **Setup Process**



## **Prerequisites/ Inputs**

- → Testing data to build the model such as Microsoft Excel and SAP Credentials.
- $\rightarrow$  Other mandatory fields.
- → Hardware and Software requirements Sales iBoT, Server and Av3ar Control Room as per the Av3ar prerequisite document.

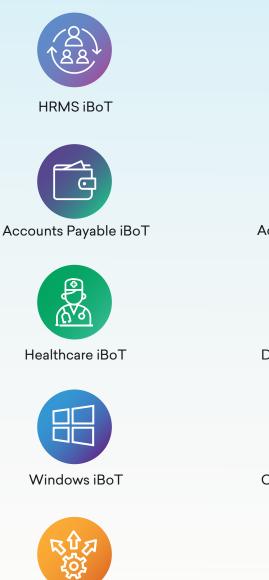
#### Implementation

- ➡ Download and Install the Sales iBoT, Server, and Av3ar Control Room in your environment (Read the Av3ar Installation guide).
- ightarrow Configure the Server and Bot Details
- $\rightarrow$  Map the workflow to the Job.
- $\rightarrow$  Trigger the Job.
- rightarrow That's it Now the bot is ready to get going.



Deploy the Sales iBoT in 10 Days with our Implementation Support

## We Have a Ready-To-Go (OOTB) Smart iBoT for Every Business Process



SFDC CRM iBoT



OCR iBoT





Data Entry iBoT



Office 365 iBoT





ID Management iBoT



Supply Chain iBoT



Data Clearance iBoT



Sales iBoT



# About iBoT Store from Perpetuuiti

Perpetuuiti's iBoT Store accelerates your robotic process automation initiatives by offering pre-built automations and plug-and-play integrations. iBoT Store makes it easy for you to select, buy and reuse prebuilt smart automation from experts in the RPA, IPA and API development. Complex business processes can be automated in days. Select iBoTs for the processes you want to automate, configure them for your environment, and integrate them into your business process.



☑ mktg@ptechnosoft.com

# www.ptechnosoft.com

**𝔅** +91 <u>9004390040</u>