



## What does the SugarCRM iBoT do?



SugarCRM iBoT from Perpetuuiti can perform various activities related to CRM such as creating and managing contacts/campaign/ user accounts/other tasks. By automating a plethora of CRM tasks, this iBoT saves hours of manual work each day and boosts productivity of employees and organization.

# How is Perpetuuiti's SugarCRM iBoT Unique in the Market?

Our commitment to intelligent automation, easy integrations and non-intrusive deployments makes our Plug-and-Play intelligent BoTs unique in the market.



Al-powered Automation Solution



Scalable and Efficient
Automation Solution



Easy Integration with
Existing Systems to Get
Going in Days



Ease of Use & Configuration Without Technical Support



## Tasks to Automate with the SugarCRM iBoT



### **Create Campaigns**

This iBoT creates
Campaigns in
Campaigns module of
SugarCRM, for every row
in the excel file. It only
needs Microsoft Excel,
input data, and a
SugarCRM account. The
user will be alerted when
the task is finished.



### **Create Contacts**

The iBoT creates
Contacts in SugarCRM for
every row in the excel file.
This bot can save time by
automating a repetitive
and simple task. As long
as you have data to input
into SugarCRM, you can
easily automate and free
up time to do more
important tasks.



#### **Create Accounts**

This iBoT enables you to create new Accounts in SugarCRM from an Excel spreadsheet. It can save time and completes the process with little to no errors. It only needs Microsoft Excel, input data, and a SugarCRM account. When the process is done the user will be alerted.



#### **Create Tasks**

The iBoT creates tasks in SugarCRM for every row in the excel file. This bot can automate this repetitive task and saves hours in a day. This bot will produce a detailed task needed for every single person and description for what everyone will need.



#### **Update Campaigns**

Updates campaigns in the campaigns module of SugarCRM.



#### **Update Contacts**

Updates contacts in SugarCRM for every row in the excel file.



#### **Update Accounts**

Updates accounts in SugarCRM and alerts the user.



### **Update Tasks**

Updates tasks in SugarCRM for every row in the excel file.

## **Enjoy Multi-fold Benefits with Perpetuuiti's SugarCRM iBoT**



### **Cost Reduction**

By automating a considerable number of routine and non-revenue generating manual tasks related to SugarCRM application.



## **Improved Efficiency**

Human resources work for a particular time duration, but this iBoT can work 24\*7 if needed.

Moreover, it can also perform multiple & complex tasks at a single go.



### **Error Reduction**

Data entry errors in SugarCRM can happen because of human mistakes like lack of concentration or others. iBoT can perform these tasks at 100% accuracy.



### Ease of Use

Easy to use and integrate into new or existing tasks without any technical supervision.



### **Seamless Integration**

Quick and seamless integration with sales system.



### **Non-intrusive**

Does not change the underlying logic or business rule – ensures data goes through the same rules for consistency with the applications' business rules and logic.

## **Setup Process**



# Prerequisites/ Inputs

- Testing data to build the model such as details and data related to CRM.
- → Other mandatory fields.
- → Hardware and Software requirements Sugar-CRM iBoT, Server and Av3ar Control Room as per the Av3ar prerequisite document.

## **Implementation**

- Download and Install the SugarCRM iBoT, Server, and Av3ar Control Room in your environment (Read the Av3ar Installation guide).
- → Configure the Server and Bot Details.
- → Map the workflow to the Job.
- Trigger the Job.
- ☐ That's it Now the bot is ready to get going.



## We Have a Ready-To-Go (OOTB) Smart iBoT for Every Business Process



HRMS iBoT



OCR iBoT



ID Management iBoT



Accounts Payable iBoT



Accounting iBoT



Supply Chain iBoT



Healthcare iBoT



Data Entry iBoT



Data Clearance iBoT



Windows iBoT



Office 365 iBoT



Sales iBoT



SFDC CRM iBoT



Sugar CRM iBoT



SAP iBoT

# **About iBoT Store from Perpetuuiti**

Perpetuuiti's iBoT Store accelerates your robotic process automation initiatives by offering pre-built automations and plug-and-play integrations. iBoT Store makes it easy for you to select, buy and reuse prebuilt smart automation from experts in the RPA, IPA and API development. Complex business processes can be automated in days. Select iBoTs for the processes you want to automate, configure them for your environment, and integrate them into your business process.

